

Conference - October 30 - November 2, 2023 Exhibition - October 31 - November 2, 2023 GEORGIA WORLD CONGRESS CENTER Atlanta, Georgia, USA

EXHIBITOR AND SPONSOR PROSPECTUS

**RESERVE TODAY** 

www.theCAMX.org

COMBINED STRENGTH. UNSURPASSED INNOVATION.

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Official Media Partners











### **CAMX BRINGS TOGETHER**

# the composites and advanced materials industry

CAMX, the Composites and Advanced Materials Expo, is coming to Atlanta, Georgia. Join us in discovering the latest products, solutions, and advanced industry technologies at this all-encompassing event.

Showcase your company's products, services and innovations by exhibiting in Atlanta. CAMX also offers customized sponsorship packages to ensure your presence is seen by a very engaged audience and your industry perception is elevated in the eyes of decision makers.

**Manufacturing is one of the largest industries** in Georgia and surrounding states, including automotive and aerospace production in Alabama by Boeing, Lockheed Martin, GE Aviation, Mercedes Benz, Toyota, Honda, and more.

Secure your booth space and sponsorship today.

WHEN: Oct 30 - Nov 2 Conference & Exhibition
WHERE: Atlanta, Georgia, U.S.A.





**Getting to Atlanta** Hartsfield-Jackson International Airport (ATL) is a global gateway, offering nonstop service to and from more than 150 domestic and 70 international destinations. Just 10 miles (16.1 kilometers) from downtown Atlanta, getting to CAMX couldn't be easier.





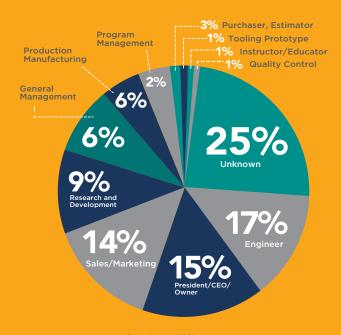
# CAMX HELPS YOUR COMPANY STAND OUT BEFORE, DURING, AND AFTER THE SHOW

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# WHO ATTENDS CAMX? The in-person CAMX expo attracts:

5%	Unknown
7%	Engineer, Purchaser, Estimator
<b>5</b> %	President, CEO, Owner
4%	Sales or Marketing
9%	Research and Development
6%	General Management
6%	Production, Manufacturing
<b>3</b> %	Purchaser, Estimator
<b>2</b> %	Program Management
1%	Tooling, Prototype
1%	Instructor/Educator
1%	Quality Control, Assurance



\*Based on CAMX 2022 survey responses

### MARKET SEGMENTS AT CAMX



Aerospace/Aircraft

Architectural

Automotive

Bath

Construction

Consumer Goods

**Flectronics** 

Energy – Power

Generation/Other

Energy - Wind

Industrial

Infrastructure

Marine

Mass Transportation

Medical

Military/Government and Many More

**Applications** 

Pipe and Tank

Recreational Vehicles

Solid Surface Cast

**Polymers** 

Space

Sports Equipment

**Swimming Pools** 

### **CAMX 2022 BY THE NUMBERS**

96% GOALS AT CAMX

OF EXHIBITORS WERE SATISFIED WITH CAMX 2022

## **EXHIBIT AT CAMX**

Here is why you should take part in CAMX:

### **EXHIBIT AT CAMX**

Get in front of the industry's decision-makers and influence their buying power.

- Build your brand on a global stage
- Meet with industry media and showcase your new products and services
- Engage with the decision-makers responsible for millions in buying power

### **GROW YOUR AUDIENCE**

Meet in Atlanta, Georgia known as the global center for growth. Metro Atlanta's unmatched logistical advantages have you covered. That's why CAMX's international business community keeps increasing.

### **INCREASE ENGAGEMENT**

The months before the show are crucial to market your brand and product offerings before your target audience and drive them to your booth. MyCAMX planner and the CAMX partner dashboard will give you the resources and tools to get the job done.

### **NETWORKING OPPORTUNITIES**

Make new in-person connections in the exhibit hall or through the many networking opportunities found at CAMX. From receptions to dinners and after-parties, the choices are many.

### **GROWTH AWAITS**

Being an exhibitor or sponsor at CAMX 2023 will increase industry customers' trust and promote brand recognition through valuable sponsorship opportunities.

### **RETURN ON INVESTMENT**

Sponsors want to leave CAMX with a list of leads to follow up on afterward. With a well-planned sponsorship strategy, you will make new connections and develop future business relationships increasing your bottom line.

### **EXHIBITOR BENEFITS**

All CAMX exhibitors receive complimentary access to:

Free exhibit hall passes for clients and prospects



**5+** hours of dedicated exhibit hall access





Free resources on trade show logistics and exhibitor marketing

Exhibitor-only lounge area:

- Free meeting rooms
- CAMX 2024 booth reservations



Partner marketing dashboard for exhibitors and sponsors





Your company listing in:

- · CAMX online Exhibitor List
- Mobile app
- Printed show directory
- SAMPE Journal
- Composites Manufacturing Magazine

## ATLANTA - BUILT FOR BUSINESS GLOBAL CENTER OF GROWTH

The Metro Atlanta area is a doorway to international business.

According to the Metro Atlanta Chamber of Commerce



fastest growing port in the U.S. (Port of Savannah)

80%

of the U.S. metros are within a 2-hour flight from ATL

333+

international businesses headquartered here

www.metroatlantachamber.com/built-for-business/global-center-of-growth/

## **MyCAMX PLANNER**

MyCAMX Planner-Attendees will use MyCAMX to research and plan all aspects of their visit to the show and in the mobile app. Exhibitors can create an enhanced content and an expanded showroom in their online listing. All exhibitors receive the basic online listing, Package A, at no additional cost.

#### The online listing basic Package A includes:

- Company name, city, state, booth number, company description
- Company listing in 5 product categories
- Display of press releases

## ONLINE LISTINGS ON MY CAMX PLANNER



Deluxe and premier online listing packages are available at an additional cost.

Contact rbrandt@garnerweb.com

P: 630.345.3465 to upgrade your listing.



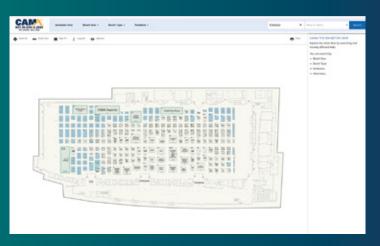
# **EXHIBIT BOOTHS**

### **CAMX EXHIBIT SPACE RATES**

SPACE BY SQUARE FEET	RATE BY SQUARE FEET
100 - 1000	\$38
1000 +	\$37
Corner Premium	\$380 per corner (applies to in-line, island or peninsula)

#### YOUR EXHIBIT SPACE INCLUDES:

8' draped back wall and 3' side walls Industry-standard ID sign



LIVE FLOOR PLAN

The CAMX exhibit hall is the largest one-stop marketplace of composites and advanced materials companies ready to do business.

### ATLANTA FLOORPLAN

View the show floor online and see all the exhibiting companies already committed to exhibit in person in Atlanta, Georgia. There are still plenty of prime locations and multiple booth sizes to choose from.



### **Booth Traffic**

CAMX event brings roughly 500 exhibitors and 7,000 attendees.

### SHOWCASE YOUR PRODUCT OFFERINGS

Companies interested in demos, product displays, or booking time slots in the presentation theater can contact their sales rep for more information.

### PHYSICAL BOOTH PACKAGES

CAMX offers various <u>turnkey physical booth package solutions</u> at significant cost savings and simplifies logistics in preparing your booth space for CAMX.

Review the flyer for more options and pricing.

# **CAMX 2023 a la carte Sponsorship Items**

# www.theCAMX.org

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SPONSORSHIP ITEMS	COST	QUANTITY AVAILABLE	DETAILS		
Onsite Sponsorship Items					
Exhibit Hall Entrance Unit   Exclusive or Shared	\$25,000 ea. (Exclusive) \$20,000 ea. (Shared)	1-2 SOLD OUT	One of the most visible sponsorship opportunities at the Show. Approximately 20% of the unit dedicated to your graphics! Showcase your company branding, tag line or mission. Two Entrances for 2023.		
Exhibit Hall Aisle Signs   Exclusive	\$12,000	1 SOLD OUT	graphics are included on the bo	artwork on the exhibit hall aisle signs to direct attendees to your booth. These oftom portion of the aisle signs so they aren't competing with signage directly tional floor cling directionals with your company logo included.	
Interior Banners	Call for Pricing	Quantity Varies	Hang your company logo or art inquire for custom sized banner	twork in the common areas to increase branding and recognition. Please rs, pricing and locations.	
Exhibit Hall Standalone Signage 3W x 5H	\$2,500	10		ny artwork placed where attendees are walking. These signs are . tall. Call for exact placement locations.	
Escalator Runners	\$3,000	9		CAMX 2023, display your company logo and artwork on escalators utside of the exhibit hall and registration area.	
Column Wraps	Call for Pricing	Quantity Varies	Announce your presence as an artwork displaying on columns	exhibitor and sponsor at CAMX 2023 with your company logo and inside the Georgia World Congress Center concourse.	
Exhibit Hall Floor Graphics	\$3,500	10	Be seen in the exhibit hall and c throughout the exhibit hall. You	drive attendees to your CAMX booth space with floor decals strategically placed in package includes (3) 4' x 4' floor decals or add more for increased visibility.	
NEW! Digital Mobile Displays	\$4,000	20		tionary meter board but now transformed into a 55" mobile video in the exhibit hall or convention center concourse.	
NEW! Digital Spider Mat Clings (Upgrade to Digital Video Meter Board)	\$500	20	Combine your Digital Mobile D	Display sponsorship with a Spider Mat Cling attached to your video display	
CAMX Branding Opportunities					
CAMX Registration Bag for Attendees	\$20,000 (Exclusive) \$10,000 each (Shared)	1-2 <b>SOLD OUT</b>	Maximize your CAMX exposure designed CAMX 2023 Conferer	displaying your company logo and branding on the official, custom nce Bag distributed to all registered attendees at CAMX.	
CAMX Registration Bag Insert	\$2,500	15	and latest innovations in the co	lyer or other items with your branding highlighting your products, services onference registration bags which are available to all attendees. our booth! (Quantity: 3,000 pieces, produced and provided by sponsor)	
Registration Badges   Exclusive	\$12,000	1 SOLD OUT		advertisement printed on every badge seen by attendees throughout CAMX. ace is 1" $\times$ 3", and appears on the badge.	
Registration Lanyards   Exclusive	\$17,000	1 SOLD OUT	Display your company logo pringegistration badge.	nted on every lanyard distributed to all attendees and exhibitors with their	
Hydration Station   Exclusive	\$15,000	1		rees in the middle of the busy exhibit hall so they can take a break. Sponsorship por graphics, seating and water coolers (with refills).	
Host Hotel Keycards   Exclusive (Headquarter Hotel - Westin Peachtree Hotel)	Call for Pricing	1	Your company's logo appears o your brand each time attendees	on key cards for all conference attendees staying at the host hotel. Reinforce s access their room.	
Attendee Registration Letter   Exclusive	\$8,000	1 SOLD OUT		d displaying in the CAMX attendee registration confirmation email. The gital banner at the top of every attendee registration sent.	
Food & Beverage Pavilion   Exclusive	\$5,000	1	Drive traffic to your booth space branding will be seen by hungry	e as the exclusive sponsor of the CAMX Food & Beverage Pavilion. Your y attendees on pavilion tables and signage.	
CAMX Housing Page   Exclusive	\$3,500	1 SOLD OUT	Showcase your company's bran- housing confirmation email	ding (logo or artwork) on the official CAMX Housing website and inside the	
Hand Sanitizing Stations	\$5,000	5	Be the exclusive sponsor of the	Hand Sanitizer stations located throughout the CAMX Exhibit Hall.	
CAMX Park Place Video Screen or Projection	\$3,500 (Run of Show)	10		CAMX Park Place promoting your brand on video screens displaying in this bur company will play on a loop with a limited number of other sponsors.	

# **CAMX 2023 a la carte Sponsorship Items**

(3) Months | \$5.000

(6) Months | \$7,500

# **SPONSORSHIPS**

**SPONSORSHIP ITEMS** 

Sponsor Spotlight

COST

**QUANTITY** AVAILABLE **DETAILS** 

**CAMX Networking & Event Sponsorships** 

### **CAMX 2023 Opening General Session with Keynote Speaker**

**\$30,000 (Exclusive)** With excitement in the air, CAMX kicks off with an inspiring keynote and the announcement of the CAMX 2023 Award Winners. As the exclusive sponsor of the General Session, help get things started at this highly anticipated event and enjoy significant branding onsite during the session. CAMX will work with sponsor on customizable sponsorship requests.

#### **Market Segment Networking Reception**

**\$30,000 (Exclusive)** This intimate reception is included with all Full Conference registrations while other attendees can purchase tickets. The reception has the opportunity to highlight key market segments in the industry. Be a part of deciding the focus of this reception so that it is related to your company and meet attendees interest in those area. Sponsors receive signage, napkins and branding on the bar and food tables, and the opportunity to welcome attendees to the event.

#### Welcome Reception \$30,000 (Exclusive), \$17,500 (Shared)

CAMX website home page. Content hosted by the sponsor.

The Opening Welcome Reception is the largest networking event during CAMX with approximately 2,000 attendees and provides your company with a great opportunity to be seen and interact with attendees with your company branding included on signage, napkins, and other items. Your company can be the exclusive sponsor of the Welcome Reception or share the sponsorship cost with one of your key partners in the composites industry. Customized requests may be accommodated.

#### Networking Lounge \$15,000 (Exclusive)

Designed to offer attendees a place to jump online or take a quick break, the CAMX Networking Lounge is equipped with comfortable seating and ample real estate to maximize sponsor recognition and branding.

First Time Attendee Breakfast   Exclusive	\$3,500 (Exclusive)	1	The first-time attendee breakfast that attracts nearly 200 first-time CAMX attendees. Make an impression on new attendees, increase your brand awareness at CAMX and drive traffic to your booth.	
CAMX 2023 Awards   Exclusive	\$5,000	1 SOLD OUT	As the Awards exclusive sponsor, your company will enjoy recognition which includes your logo on all CAMX Awards promotions, communications and references throughout the year.	
Young Professionals Meetup   Exclusive	\$3,500	1	Attendees gain valuable insight from experienced professionals within the industry while interacting and networking with other Young Professionals attending CAMX 2023. This event is open to people ages 35-years and under. Sponsor can introduce company and any open positions.	
CAMX Know Before You Attend Webinar (Pre-CAMX)   Exclusive	\$1,500	1	Sponsor a live webinar designed to prepare attendees on how to maximize their time at CAMX 2023. Sponsorship includes a welcome message to registered attendees and a promo video with logo on webinar email messaging.	
CAMX Education Sponsorship				
CAMX Student Poster Session & Expo   Exclusive	\$5,000	1	Support research and innovation in the composites industry by sponsoring the student poster competition which showcases university research and awards exceptional work in composites and advanced materials.	
CAMX Theater Presentations	\$1,750 25 minutes \$3,000 50 minutes	22	Increase your CAMX visibility and demonstrate your expertise with attendees by reserving a 25 or 50 minute presentation slot at the CAMX Theater on the show floor. Projector/Monitor/Speakers/Microphone are all included. Presentation titles and times will be published in the onsite guide, mobile app and signage.	
Pre-CAMX Webinars & Virtual Presentation	\$3,000	4	Showcase your expertise and thought leadership through a virtual one-hour classroom setting. This is a great way to gain significant exposure and interest in your company before CAMX kicks off in October. This pre-CAMX webinar series will take place in July, August, September and October 2023.	
CAMX Digital Marketing Sponsorships (A I	La Carte)			
CAMX Mobile App (Splash Page)   Exclusive	\$8,000	1 SOLD OUT	Raise your CAMX visibility with the mobile version of the CAMX Onsite Guide. This prime digital sponsorship includes an exclusive advertisement that displays each time when an attendee opens the event app. Includes one additional rotating banner advertisement within the app.	
CAMX Mobile App   Rotating Banner Advertisement	\$2,000	5	Be seen by thousands of CAMX attendees with rotating digital display advertising linked to the landing page of choice.	
NEW! CAMX Mobile App   Push Notifications	\$3,000	2 per day on Tue and Wed	Are you hosting an exhibit hall reception? Looking to attract attendees to a booth demonstration? Let attendees know with this New! Push Notification sponsorship through the CAMX 2023 Event Mobile App.	
Sponsored Content   Email Marketing (Pre-CAMX)	\$2,500	10	Make a connection with thousands of CAMX contacts by being the exclusive sponsor of an individual CAMX eblast.  Share educational content, press releases, videos and more. Content is hosted by the sponsor.	
Sponsored Content   Social Media (Pre-CAMX)	\$1,500	20	Go viral and been by thousands of CAMX followers by showcasing your latest white paper, case study, video or press release on all CAMX social media platforms including LinkedIn, Twitter and Facebook. Linked content is hosted by the sponsor and published by CAMX during the event.	
Sponsored Content   Social Media (During CAMX)	\$2,000	5	Be seen by thousands of CAMX followers by showcasing your latest white paper, video, or press release on all CAMX social media platforms. LinkedIn content is hosted by the sponsor and published by CAMX before the event.	
Sponsored Content   CAMX Home Page	(1) Month   \$3,000		Promote your company's innovations, expertise and thought leadership with a sponsored content post on the	

# **SPONSOR BENEFITS**

Design your own sponsorship package . . . there's something for every budget and goal.

SPONSOR BENEFITS	CONTRIBUTOR \$4,999 & under		<b>PREMIER</b> 9 \$15,000-29,99	<b>ELITE</b> 9 \$30,000
Recognition in the show directory	X	X	X	X
Logo and link placement on the CAMX website	X	X	X	X
Recognition on event signage	X	X	X	X
Right to use a "sponsor" title in your own promotional materials	X	X	X	X
Named as a "Supporter" sponsor on all signage and communication		X		
Logo included in registration brochure		X	X	X
Recognized as a "Premier" sponsor on signage & communication			X	
Recognition during General Session and Keynote			X	X
Logo on all main CAMX webpages				X
Named as an "Elite" sponsor				X
Logo listed in key spots on all signage and communication				X
Logo on special eblasts and mailings from CAMX to potential attendees				X

#### **ON-SITE AND DIGITAL SPONSORSHIPS**

CAMX offers a variety of onsite and digital sponsorships to help you win more customers and elevate brand awareness before, during, and after CAMX.



# Top reasons to invest in **SPONSORSHIPS**

### **ELEVATE BRAND VISIBILITY AND RECOGNITION**

Sponsorships put your brand front and center in front of a targeted, highly motivated audience with buying influence.

### STRENGTHENING ATTENDEE PERCEPTION

Public perception can make or break a business. As a sponsor, attendees will perceive your brand as a strong, industry resource and thought leader.

### INCREASED LEAD GENERATION

Sponsors with increased brand awareness stand out with attendees, and they will be more likely to visit your booth space.

### RETURN ON INVESTMENT

Sponsors want to leave CAMX with a list of leads to follow up on afterward. With a well-planned sponsorship strategy, you will make new connections and develop future business relationships, increasing your bottom line.

### PRESENTATION THEATER

Breaking news, press conferences, research and innovation presentations, special announcements, and more take place in the Presentation Theater at CAMX. Back by popular demand, exhibitors may use the theater to make their own sales and technical presentations at scheduled times that are promoted by CAMX and your team.

Contact your CAMX Sales Representative to reserve your presentation slot.





Oct 30 - Nov 2, 2023 | Conference Oct 31 - Nov 2, 2023 | Exhibition

GEORGIA WORLD CONGRESS CENTER | ATLANTA, GEORGIA

# **SECURE YOUR BOOTH** & SPONSORSHIP TODAY

### **READY TO BOOK?**

Reserve your booth — view the floorplan and contract online, or contact your sales representative for more information.

www.theCAMX.org/exhibit-sponsor



**WEST COAST** & INTERNATIONAL Efren Pavon, CEM Senior Sales Director, CAMX efren@sampe.org P: +1.626.521.9450

M: +1.714.519.8511



**EAST COAST** & INTERNATIONAL

John Catapano Senior Business Development Manager, CAMX icatapano@acmanet.org

**Reserve your** 

exhibit space and sponsorship package Contact your CAMX Sales

Representative Today!

P: +1.571.645.5265 M: +1.703.795.7271

# MAKE THE RIGHT **DECISION FOR** YOUR COMPANY.

Choose CAMX.

### **DEADLINES to REMEMBER**

### July 31, 2023

- Entrance Hall Unit
- Aisle Signs
- Registration Bag
- Lanvards
- Registration Badges

### September 29, 2023 (to avoid 15-30% rush fees)

- Banners
- Stand Alone Signs
- Escalator runners
- Column Wraps
- Floor Graphics
- Digital Displays
- Hydration Station
- F&B Pavilion
- Hand Sanitizer Stations

Additional media packages are offered through the official CAMX media partners

- Print and digital advertising
- Enhanced MyCAMX online listing packages
- Advertising in CAMX Connection and **Show Directory**

Contact rbrandt@gardnerweb.com P: 630.345.3465 for more details.